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PT SURYA SEMESTA INTERNUSA TBK (“SSIA”)

Review Nine Months 2015

www.suryainternusa.com

BUILDING A BETTER INDONESIA



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Surya Semesta Internusa in Summary

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Review of Business Segments

PROPERTY

- PT Suryacipta Swadaya (“SCS”)
- PT TCP Internusa (“TCP”)
- PT Sitiagung Makmur (“SAM”)

CONSTRUCTION

- PT Nusa Raya Cipta (“NRC”)

HOSPITALITY

- PT Suryalaya Anindita International (“SAI”)
- PT Ungasan Semesta Resort (“USR”)
- PT Surya Internusa Hotels (“SIH”)

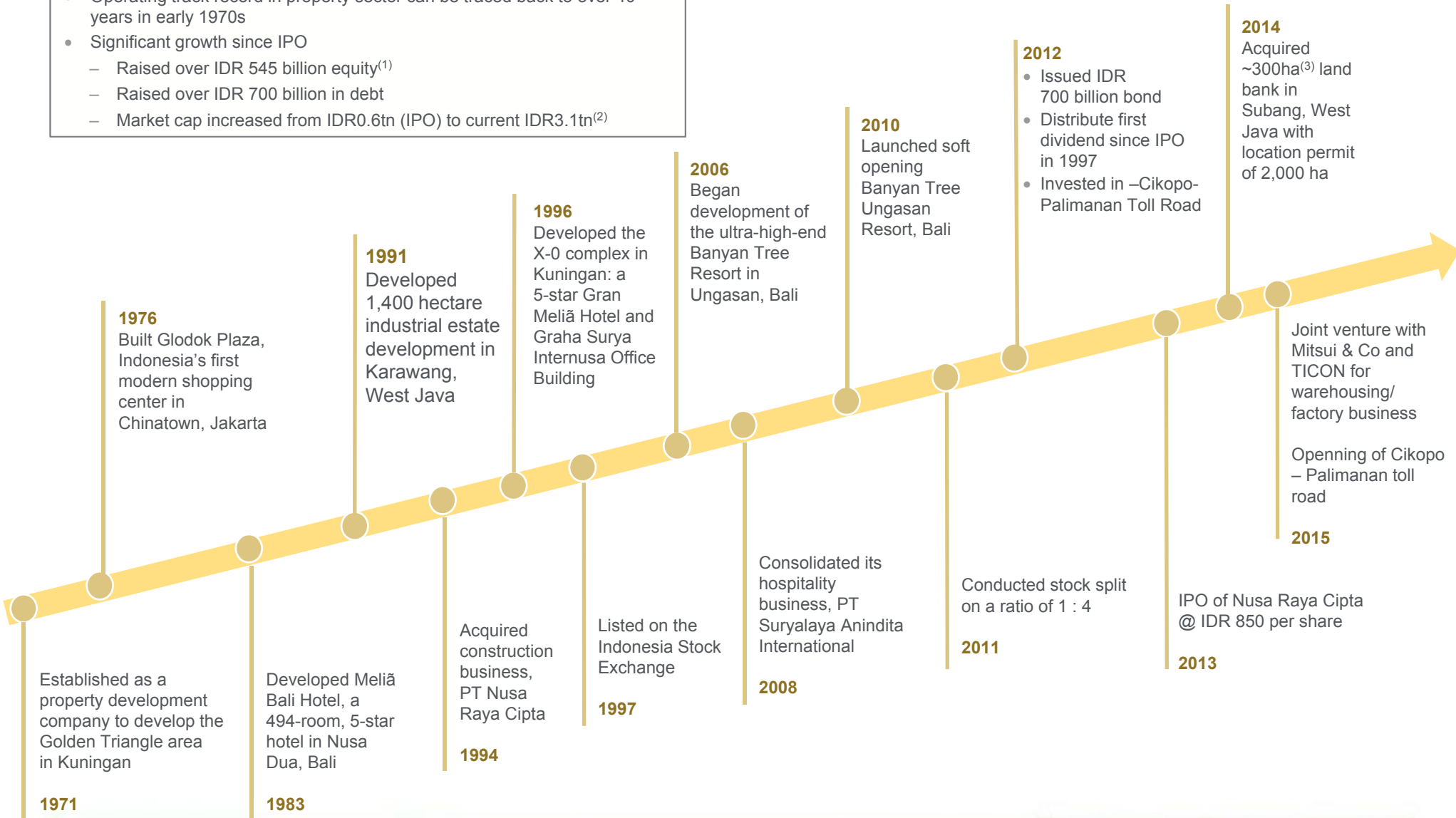


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Surya Semesta Internusa in Summary

PT Surya Semesta Internusa Tbk

- Operating track record in property sector can be traced back to over 40 years in early 1970s
- Significant growth since IPO
 - Raised over IDR 545 billion equity⁽¹⁾
 - Raised over IDR 700 billion in debt
 - Market cap increased from IDR0.6tn (IPO) to current IDR3.1tn⁽²⁾



Note: Timeline not to scale. ⁽¹⁾ Including IDR 131bn raised in IPO. ⁽²⁾ Market data as of 30 Sep 2015. ⁽³⁾ As of 30 Sep 2015

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- Established and commenced operations in 1971, SSIA's primary businesses are in construction, property and hospitality sectors
- One of the Leading Listed Developers** in Indonesia⁽¹⁾
 - Market Capitalization of IDR 3.1tn / US\$ 212mm
 - 9M15 Total Equity of IDR 3,087bn / US\$ 211mm
 - LTM Ending 30 Sep 2015 EBITDA⁽³⁾ of IDR 912bn / US\$ 62mm
 - FY2014 EBITDA⁽³⁾ of IDR 794bn / US\$ 54mm
 - Established presence in nine Indonesian cities
- Suryacipta City of Industry is the company's largest project with total location permit of 1,400 ha
- Obtained location permit for 2,000 ha landbank in Subang

Note:

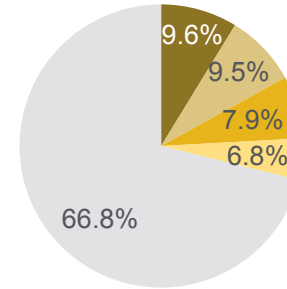
⁽¹⁾ Market data as of 30 Sep 2015, based on USDIDR of 14,657.

⁽²⁾ Recurring revenue comprises that of hotel, rental, parking and maintenance.

⁽³⁾ EBITDA defined as net income, before interest expenses, tax expenses, depreciation and amortization expenses

Surya Semesta Internusa in Summary Company Highlights

Shareholding Structure



- PT Arman Investments Utama
- PT Union Sampoerna
- PT Persada Capital Investama
- Lynas Asia Fund
- Others

Note: Shareholding as of 30 Sep 2015

Core Businesses



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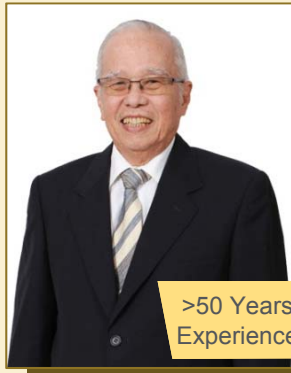
SSIA Management and Strong Operating Record

Board of Commissioners



>33 Years
Experience

Hagianto Kumala
*President Commissioner
(Independent)*



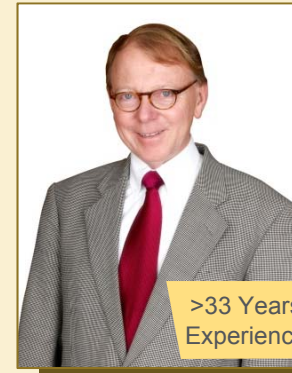
>50 Years
Experience

Royanto Rizal
Commissioner



>30 Years
Experience

William Jusman
Commissioner



>33 Years
Experience

Steen Dahl Poulsen
Commissioner



>15 Years
Experience

Arini Subianto
Commissioner

★ Prior work experience within Astra Group

Board of Directors



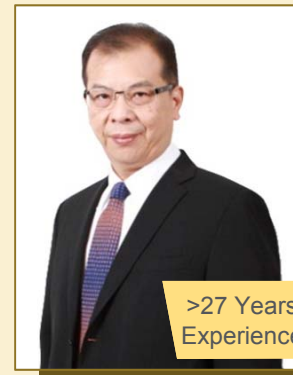
>20 Years
Experience

Johannes Suriadjaja
President Director



>38 Years
Experience

Eddy P. Wikanta
Vice President Director



>27 Years
Experience

The Jok Tung
Director



>45 Years
Experience

Herman Gunadi
Director

* Mr Marseno Wirjosaputro , Vice President Commissioner (Independent), recently deceased in July 2015, the Group is in the process of appointing new Commissioner

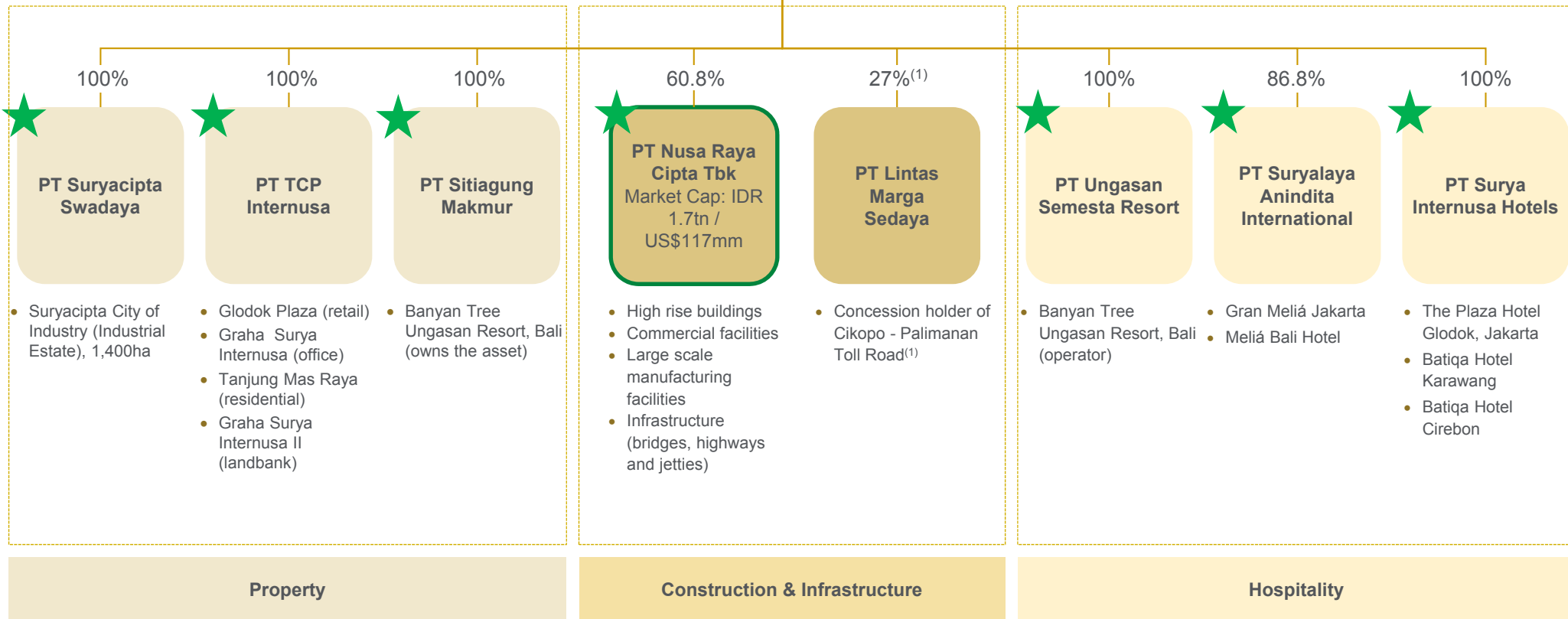


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Corporate Structure and Key Projects

PT Surya Semesta Internusa Tbk

Market cap: IDR 3.1tn / US\$ 212mm



Property

Construction & Infrastructure

Hospitality

Listed entities on IDX



Subsidiary

Shareholding information as of 30 Sep 2015. Market data as of 30 Sep 2015. USDIDR exchange rate of 14,657 used.

Note: ⁽¹⁾ Refers to indirect ownership: SSIA owns 20.5%, NRCA owns 6.5%

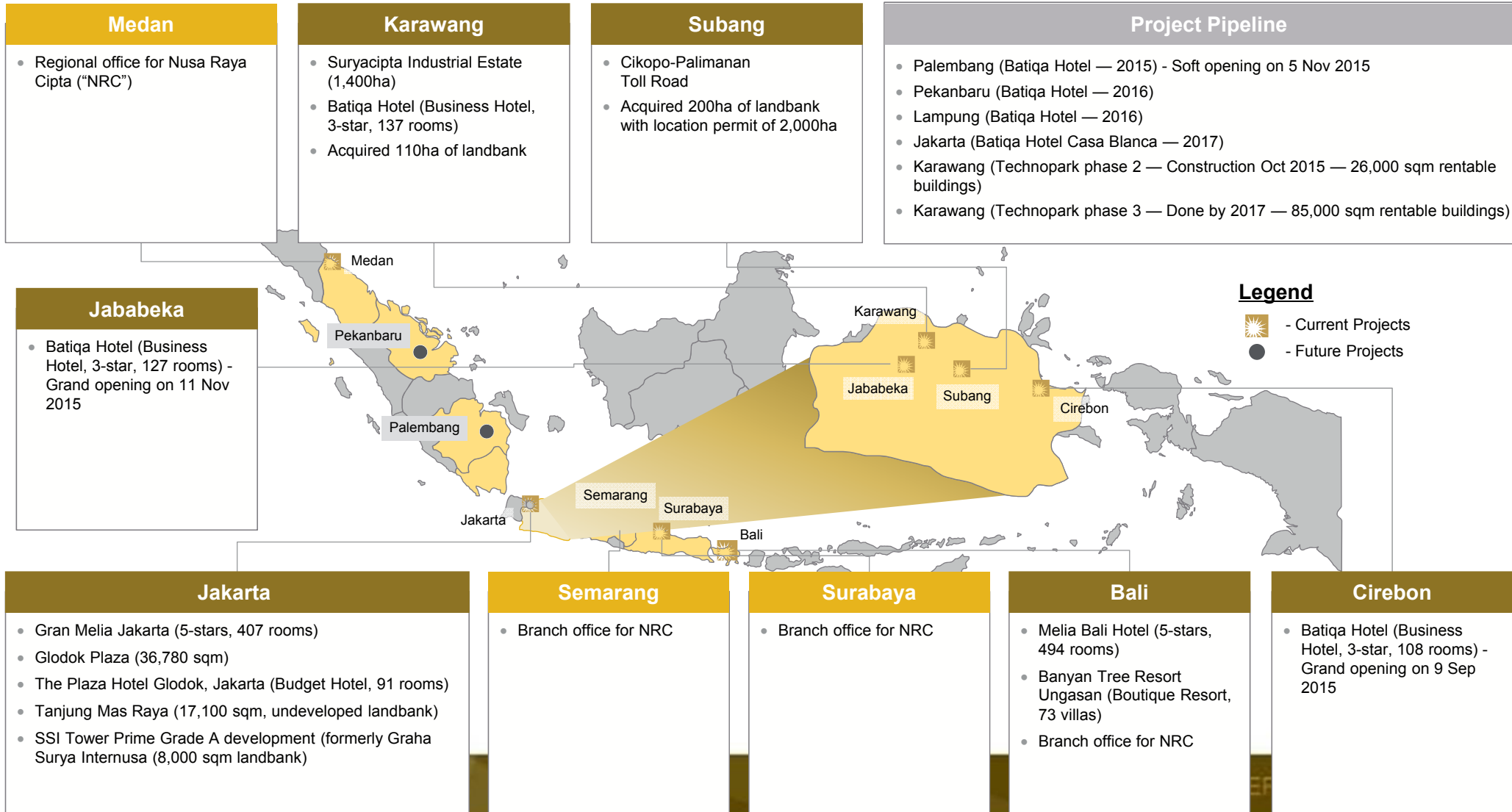
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Geographical Presence Across Indonesia

Presence in Nine Indonesian Cities





Vision: To build a better Indonesia through a reliable, trusted and respected Indonesia property, hospitality and construction group of companies

1

Continued focus on the construction and development of Indonesian properties

2

Prudent land banking strategy to deliver sustainable and superior profit margins

3

Continued product, segment, geographical diversification

4

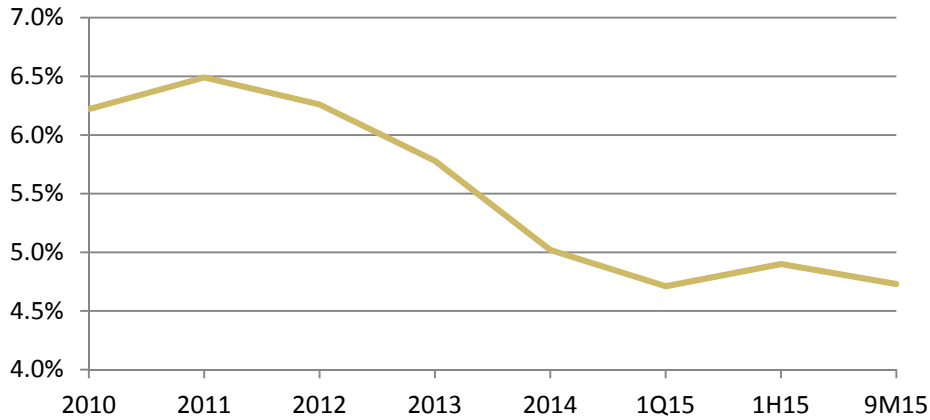
Increased recurring income through hospitality, warehousing and commercial property business segments



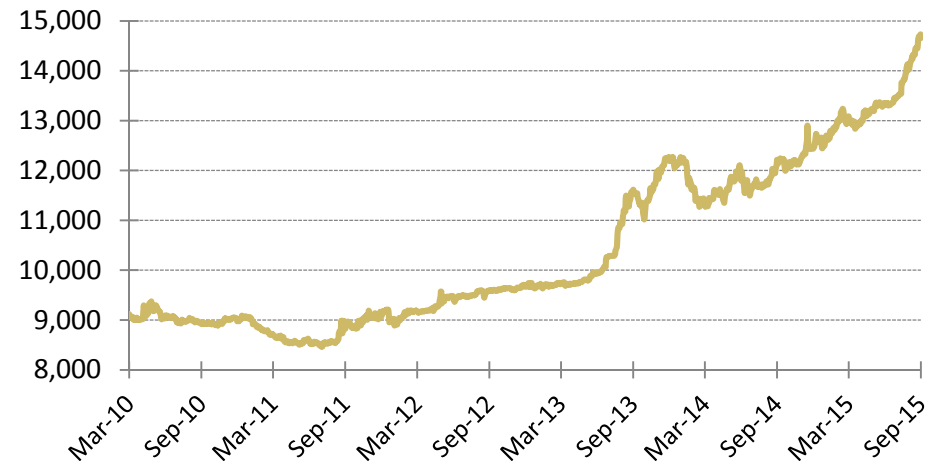
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Indonesia Economic Indicator

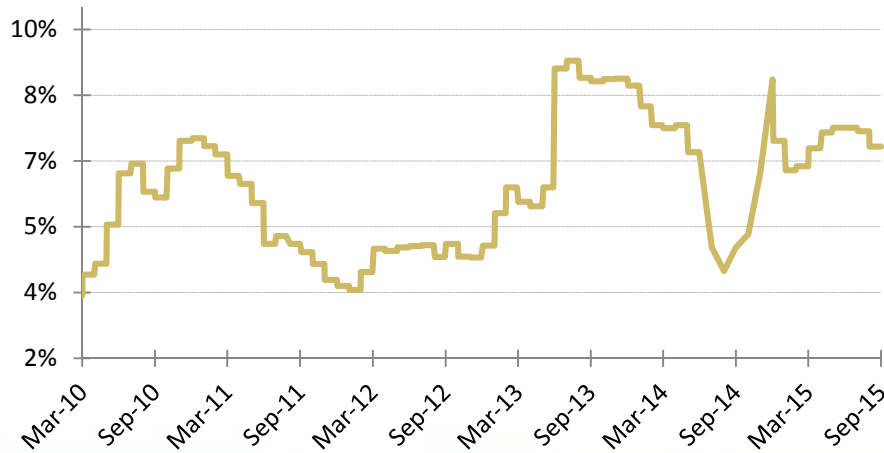
Economic Growth (%YoY)



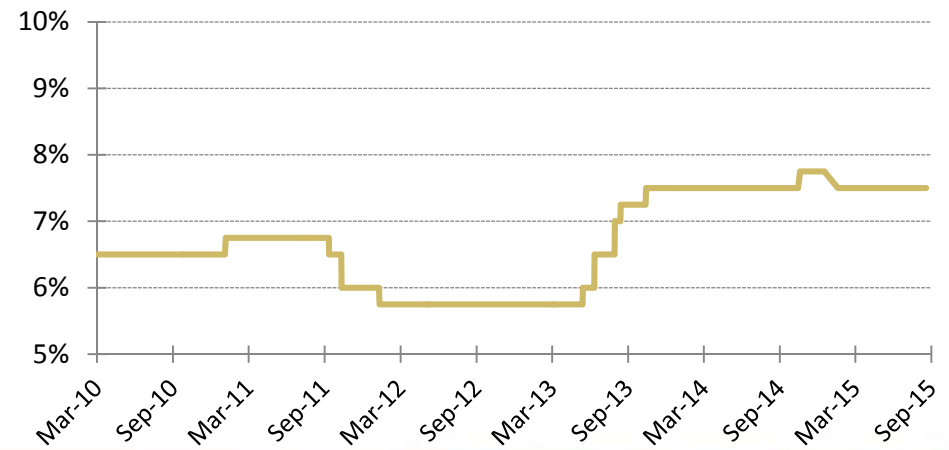
Exchange Rate (Rp/US\$)



Inflation



BI Rate



Source: Bank Indonesia, Indonesian Bureau Statistics

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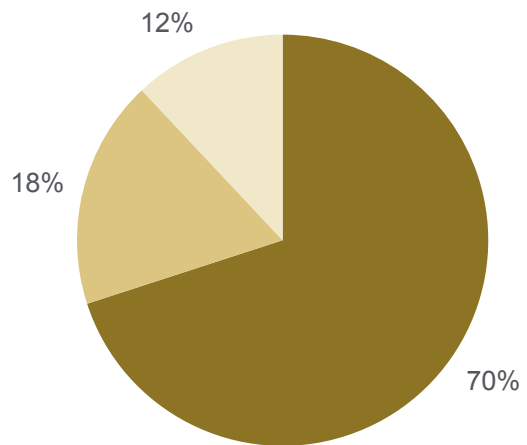
- SSIA recorded consolidated revenue of IDR 3,856b in 9M15, increased by 19% from IDR 3,254b in 9M14
 - The industrial estate unit posted sales of 18.7 hectares of industrial land in 9M15 with an average sales price of US\$ 146 per m² or a total of IDR 350b compared to 9M14 sales which stood at IDR 243b. The average selling price in 9M15 increased by 19% from US\$ 123 per m² in 9M14
 - Construction business unit maintained its performance with revenue of IDR 2,689b in 9M15, increased by 11% compared to IDR 2,416b in 9M14. Contracts on hand as of 30 Sep 2015 reached IDR 2,709b, compared to IDR 2,351b at the end of 9M14
 - Hospitality business unit booked revenue of IDR 490b in 9M15, 4% higher compared to IDR 472b in 9M14
- Consolidated net income is at IDR 476b in 9M15, 108% higher compared to IDR 229b in 9M14



Overview of Key Business Segments

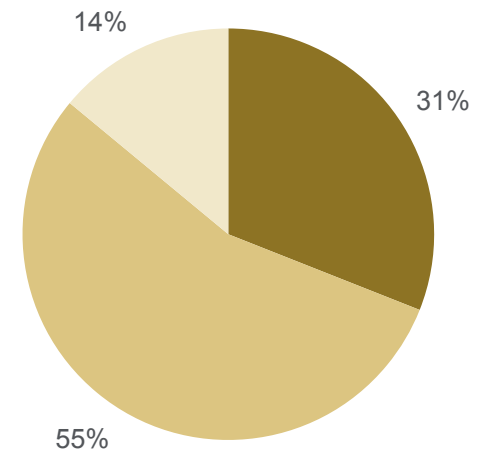
Revenue and EBITDA By Business Segments for 9M15

Revenue Across Business Segments
(9M 2015)



■ Construction ■ Property ■ Hospitality

EBITDA Across Business Segments
(9M 2015)



■ Construction ■ Property ■ Hospitality

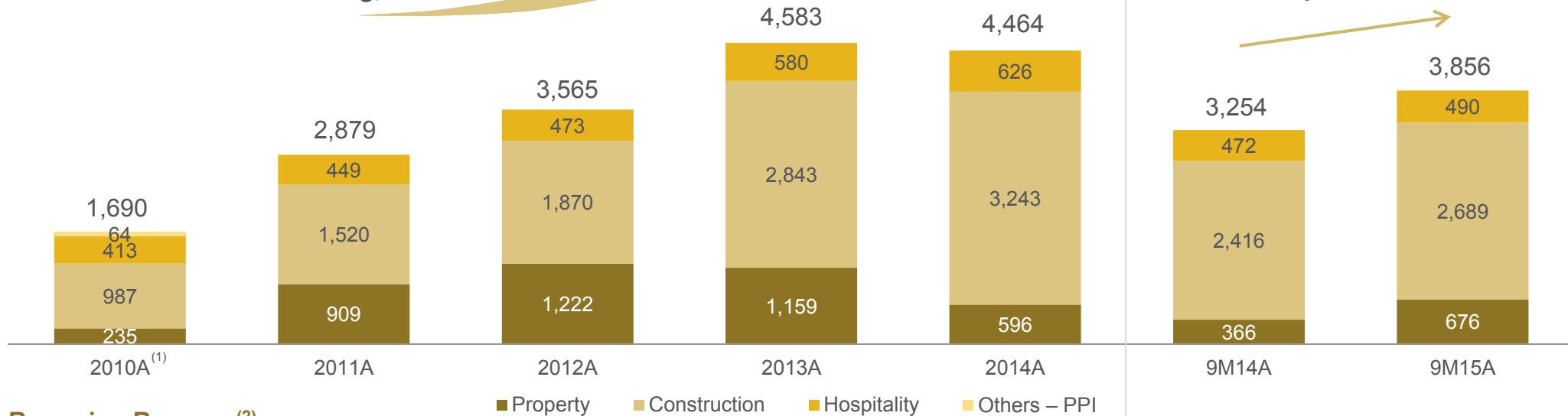


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Established Track Record as a Group

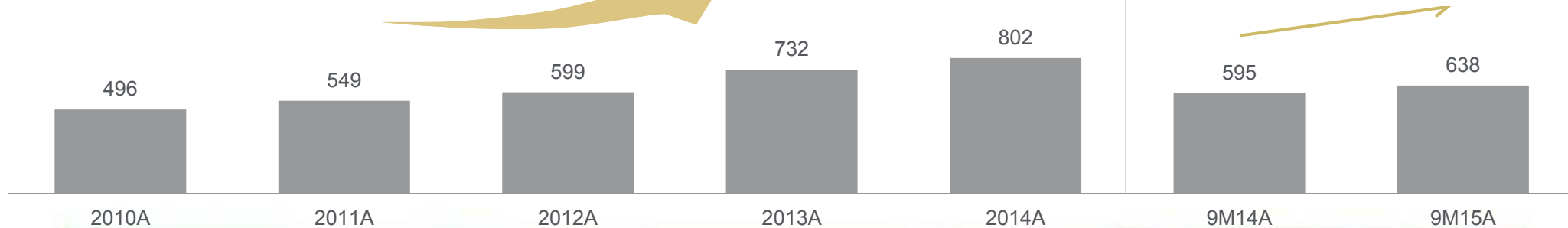
Consolidated Revenue (2010-2014, IDR Billions)

CAGR of 27.5%



Recurring Revenue⁽²⁾ (2010-2014, IDR Billions)

CAGR of 12.7%



Note: ⁽¹⁾ PT Pacific Prestress Indonesia (PPI) was consolidated for 9 months, since PPI was divested in 30 September 2010.

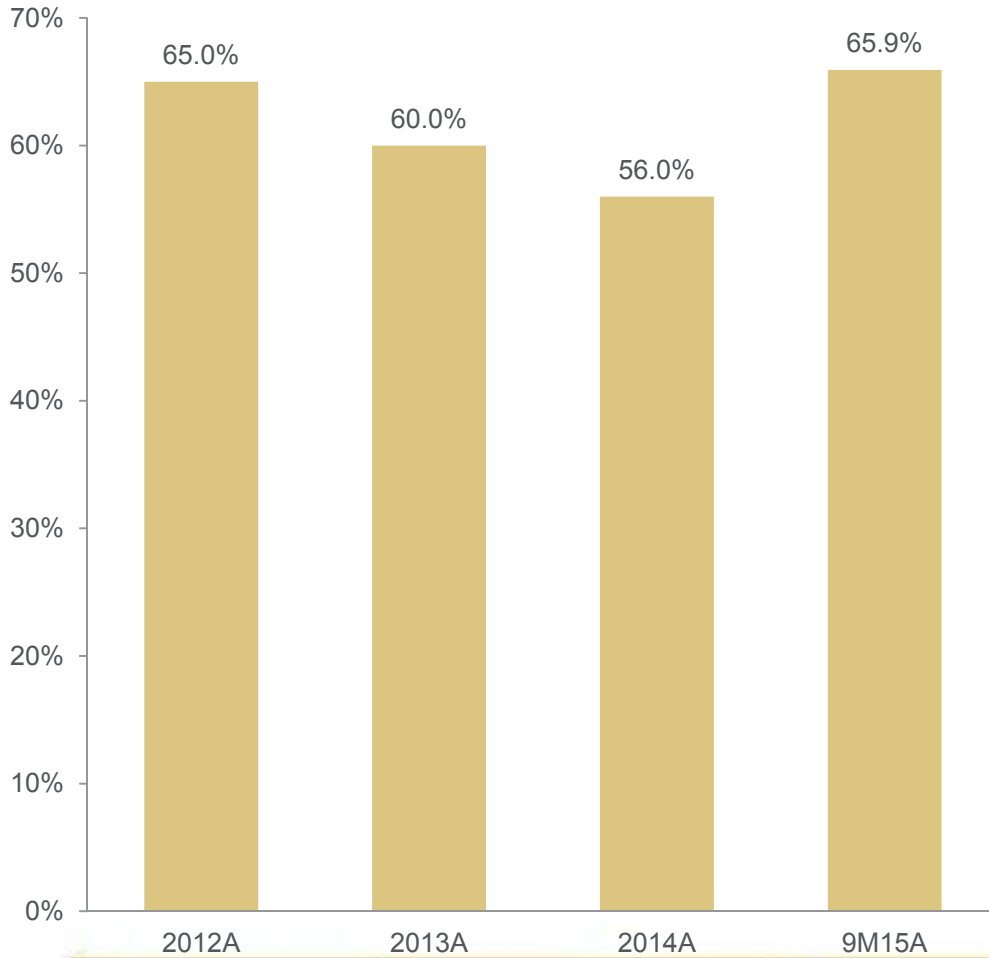
⁽²⁾ Recurring revenue comprises that of hotel, rental, parking and maintenance.

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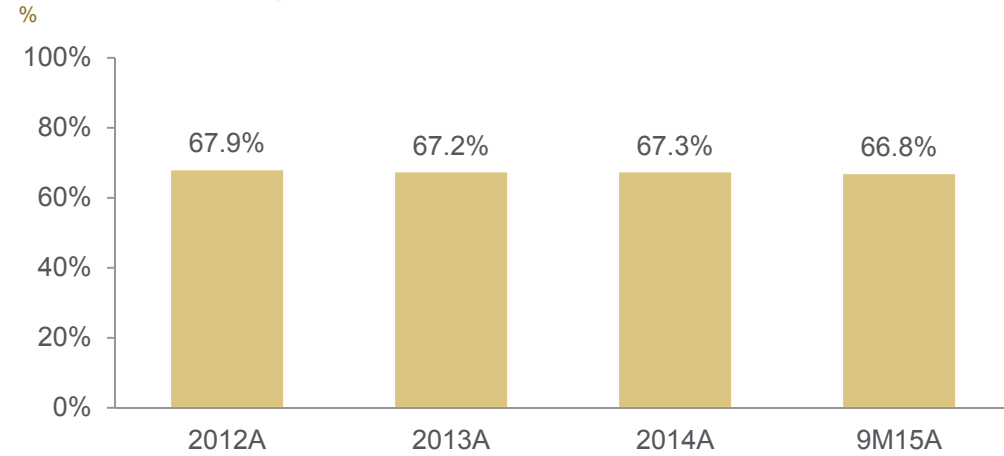
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Gross Margins Property Gross Margins %

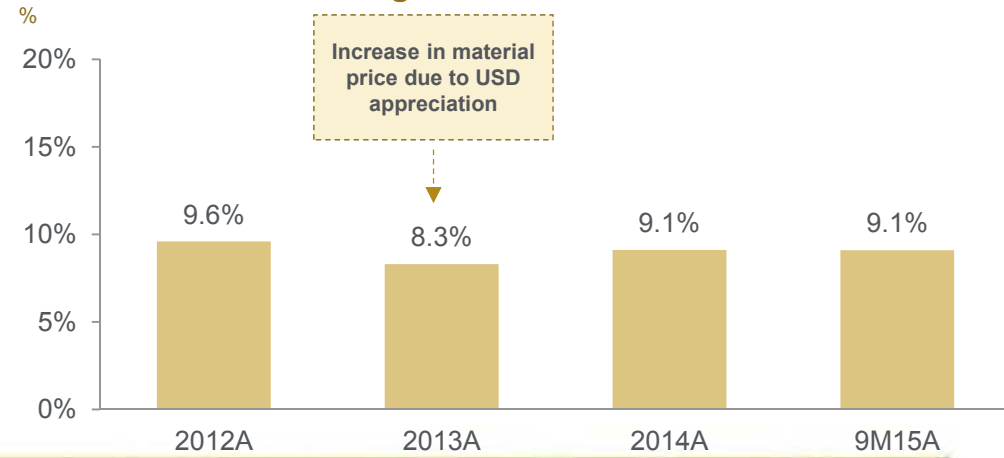


Consistent and Stable Margins

Hotel Gross Margins



Construction Gross Margins



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Financial Highlights

Consolidated Operating Results

<i>(Rp in billions, unless stated otherwise)</i>	2010 *)	2011	2012	2013	2014	9M14	9M15
Revenue	1,690	2,879	3,565	4,583	4,464	3,254	3,856
<i>Revenue Growth</i>	14%	70%	24%	29%	-3%	-3%	18%
Gross Profit	478	782	1,296	1,320	1,054	765	1,019
<i>Gross Profit Margin</i>	28%	27%	36%	29%	24%	23%	26%
EBITDA	223	520	992	1,023	794	581	699
<i>EBITDA Margin</i>	13%	18%	28%	22%	18%	18%	18%
Operating Profit	161	456	922	937	695	512	636
<i>Operating Profit Margin</i>	10%	16%	26%	20%	16%	16%	16%
Net Profit (loss)	116	257	707	691	415	228	476
<i>Net Profit Margin</i>	7%	9%	20%	15%	9%	7%	12%
Total Comprehensive Income	115	252	708	691	414	228	470
EPS (full Rupiah) - after stock split	25	55	150	147	89	49	102

*) 2010: PT Pacific Prestress Indonesia ("PPI") was consolidated for 9 months, since PPI was divested at 30 Sep 2010



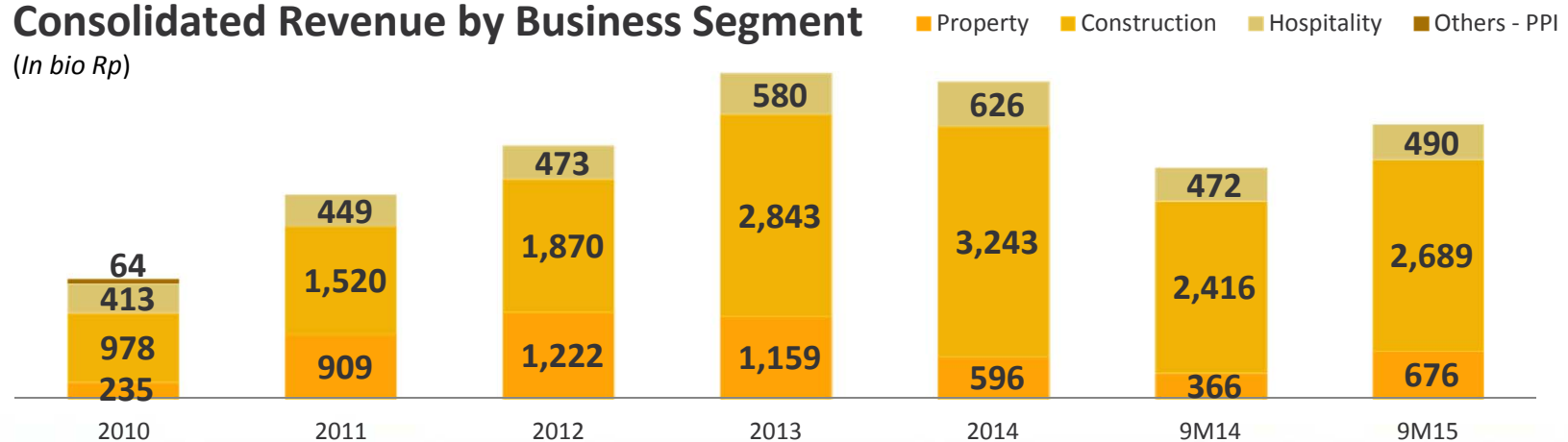
Financial Highlights

Consolidated Revenue by Business Segment

In bio Rp	2010	2011	2012	2013	2014	9M14	9M15
Property	235	909	1,222	1,159	596	366	676
<i>Segment percentage</i>	14%	32%	34%	25%	13%	11%	18%
Construction	978	1,520	1,870	2,843	3,243	2,416	2,689
<i>Segment percentage</i>	58%	53%	52%	62%	73%	74%	70%
Hospitality	413	449	473	580	626	472	490
<i>Segment percentage</i>	24%	16%	13%	13%	14%	15%	13%
Others - PPI	64	0	0	0	0	0	0
<i>Segment percentage</i>	4%	0	0	0	0	0	0
Total	1,690	2,879	3,564	4,583	4,464	3,254	3,856

Consolidated Revenue by Business Segment

(In bio Rp)



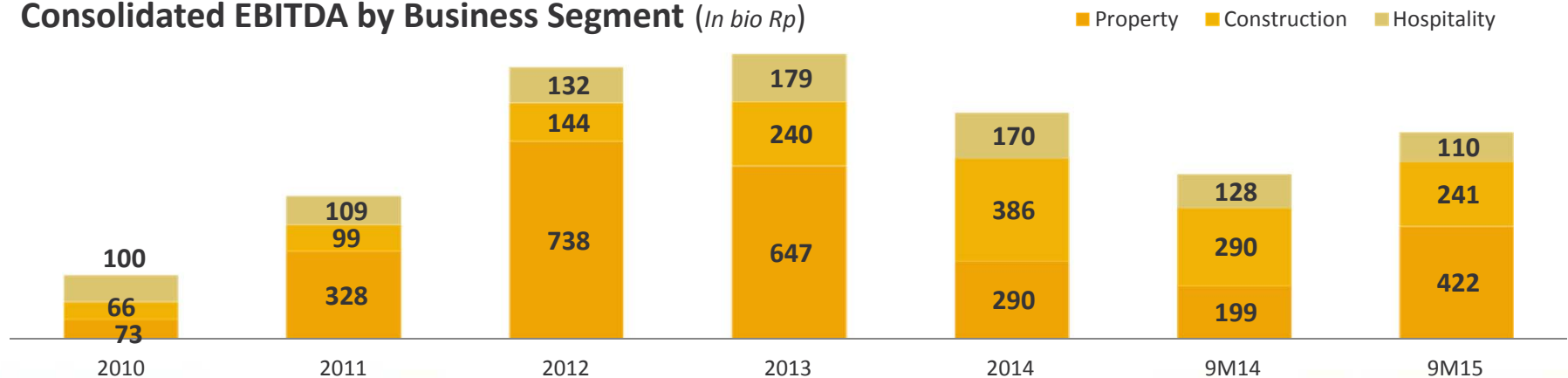


Financial Highlights

Consolidated EBITDA by Business Segment

In bio Rp	2010	2011	2012	2013	2014	9M14	9M15
Property	73	328	738	647	290	199	422
<i>Segment percentage</i>	33%	63%	74%	63%	36%	34%	60%
Construction	66	99	144	240	386	290	241
<i>Segment percentage</i>	30%	19%	15%	23%	49%	50%	35%
Hospitality	100	109	132	179	170	128	110
<i>Segment percentage</i>	45%	21%	13%	17%	21%	22%	16%
Others - PPI	(3)	-	-	-	-	-	-
<i>Segment percentage</i>	-1%	-	-	-	-	-	-
Others	(13)	(16)	(23)	(43)	(51.6)	(36)	(74)
<i>Segment percentage</i>	-6%	-3%	-2%	-4%	-6%	-6%	-11%
Total	223	520	992	1,023	794	581	699

Consolidated EBITDA by Business Segment (In bio Rp)





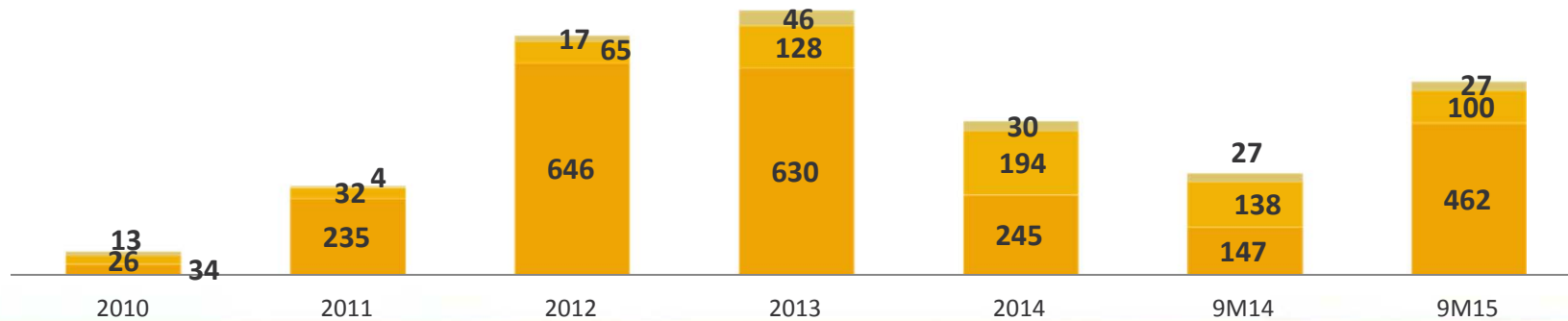
Financial Highlights

Consolidated Net Profit by Business Segment

In bio Rp	2010	2011	2012	2013	2014	9M14	9M15
Property	34	235	646	630	245	147	462
Segment percentage	30%	91%	91%	91%	59%	64%	97%
Construction	26	32	65	128	194	138	100
Segment percentage	22%	13%	9%	19%	47%	61%	21%
Hospitality	13	4	17	46	30	27	27
Segment percentage	11%	2%	2%	7%	7%	12%	6%
Others - PPI	(5)	-	-	-	-	-	-
Segment percentage	-4%	0%	0%	0%	0%	0%	0%
Others - Holding	47	(14)	(20)	(114)	(53)	(84)	(112)
Segment percentage	41%	-5%	-3%	-16%	-13%	-37%	-24%
Total	116	257	707	691	415	228	476

Consolidated Net Profit by Business Segment (In bio Rp)

■ Property ■ Construction ■ Hospitality





Financial Highlights

Consolidated Balance Sheet

<i>In bio Rp</i>	2010	2011	2012	2013	2014	9M15
Current Assets	765	1,446	2,920	3,268	2,564	2,773
Cash & ST investments	255	585	1,893	1,725	1,176	1,099
Others	510	861	1,028	1,544	1,388	1,674
Investment in share of Stock	4	4	285	408	480	503
Real estate assets	747	403	347	499	678	766
Fixed assets – net	657	483	608	942	930	1,053
Rental and investment property – net	109	509	529	540	758	630
Net Fixed Asset and Property Inv.	766	992	1,137	1,483	1,688	1,683
Other assets	101	94	166	157	582	1,048
Total Assets	2,383	2,938	4,855	5,814	5,993	6,773
Current liabilities	751	867	1,423	1,408	1,355	1,620
Noncurrent liabilities	678	870	1,762	1,795	1,599	1,641
Minority interest	85	101	71	291	390	424
Equity (2007 :949 mio shares, 2008, 2009 and 2010: 1,176 mio shares, 2011-current: 4,705 mio shares)	869	1,100	1,599	2,320	2,649	3,087
Total Liabilities and Equity	2,383	2,938	4,855	5,814	5,993	6,773



Financial Highlights Key Performance Ratios

	2010	2011	2012	2013	2014	9M15
Bank/Third parties Loan						
IDR denominated in Billion Rp	367	466	1,316	1,279	1,279	1,305
US\$ denominated in Million US\$	43.1	18.3	6.3	3.2	-	-
Total Debt in Billion Rp	755	632	1,377	1,318	1,279	1,305
Debt to Equity Ratio	87%	57%	86%	57%	48%	42%

	2010	2011	2012	2013	2014	9M15
ROE	13.3%	23.4%	44.2%	29.8%	15.7%	20.6%
ROA	4.9%	8.8%	14.6%	11.9%	6.9%	9.4%
Current Ratio	101.9%	166.7%	205.3%	232.1%	189.2%	171.1%
Liability to Equity	164.4%	157.9%	199.2%	138.0%	111.5%	105.6%
Liability to Asset	60.0%	59.1%	65.6%	55.1%	49.3%	48.2%
Book Value/share (Rp) - par value: 2007 - Jun 2011: Rp 500 per share, Jul 2011 - current: Rp 125 per share	739	234 *)	340	493	567	661
Equity growth	14.6%	26.6%	45.4%	45.1%	14.1%	16.6%

Note: In July 2011, SSIA splits its stock 4-for-1, then outstanding shares become 4,705 million shares with par value Rp 125 per share - ROE and ROA are annualized



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Review of Business Segments



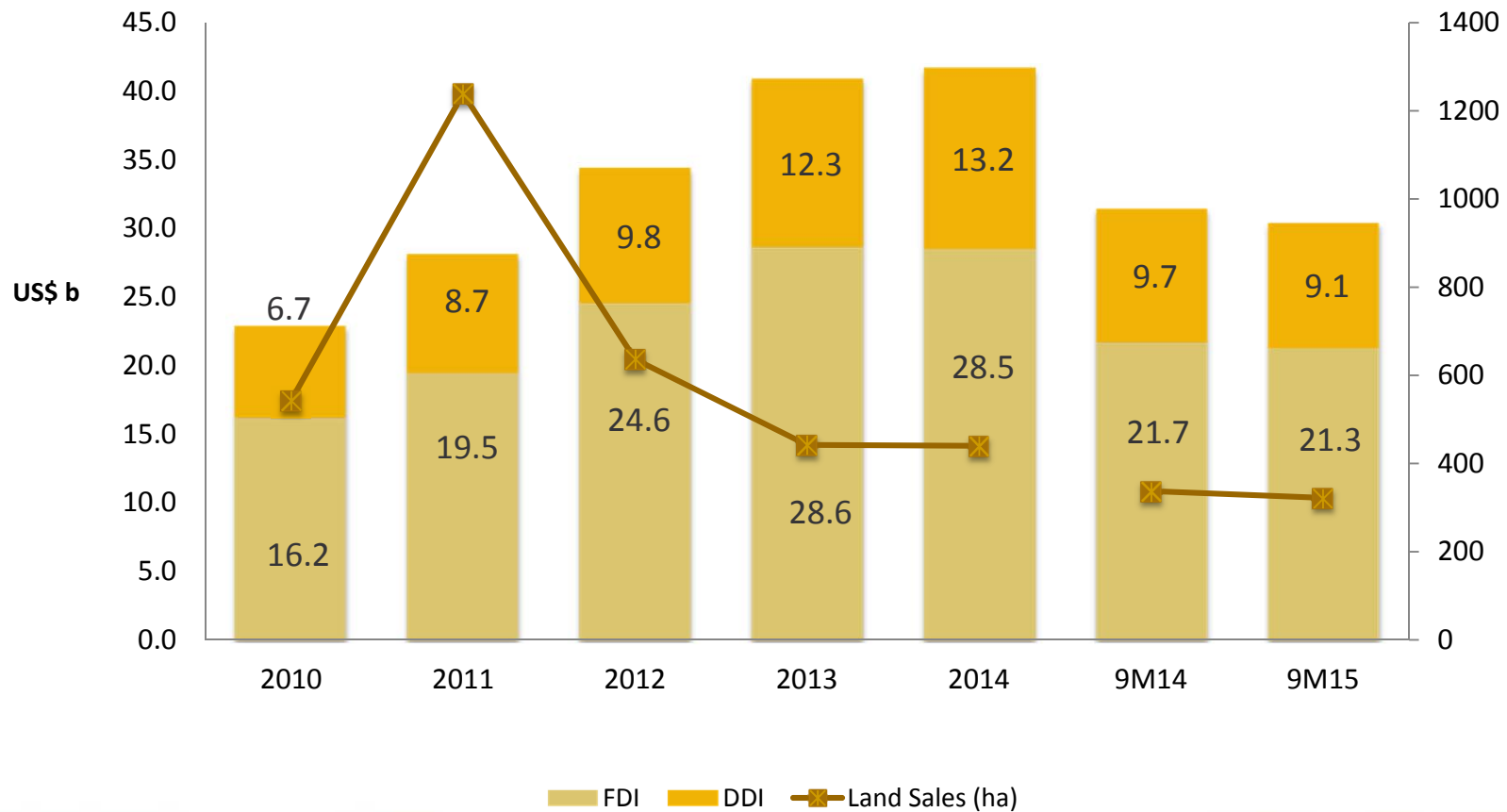
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PROPERTY

- PT Suryacipta Swadaya (“SCS”)
- PT TCP Internusa (“TCP”)
- PT Sitiagung Makmur (“SAM”)

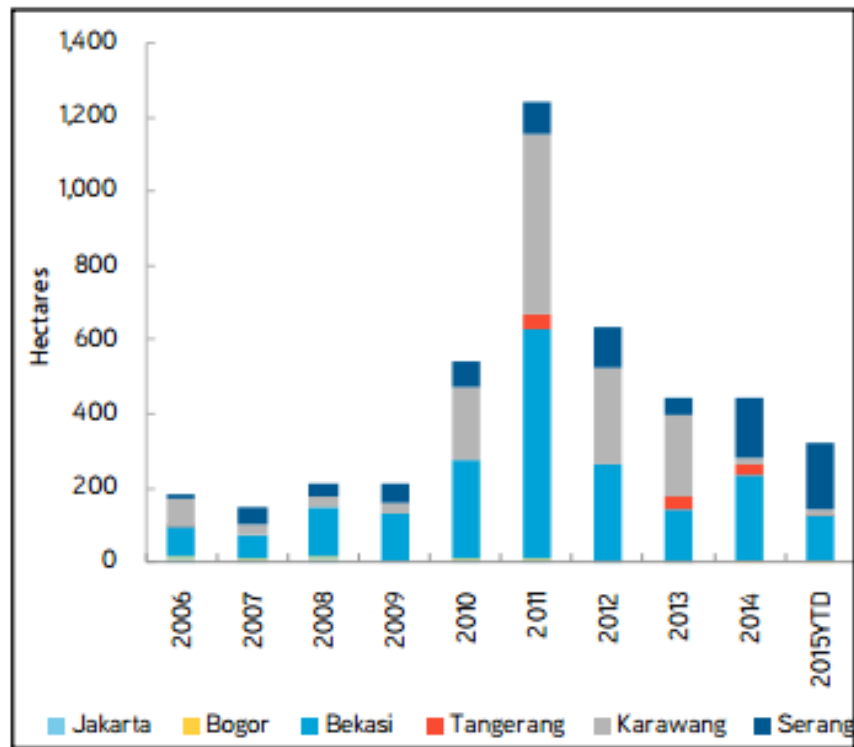


Foreign Direct Investment and Domestic Direct Investment Realization (LHS) vs Statistic of Industrial Land Sales in West Java Area (RHS)

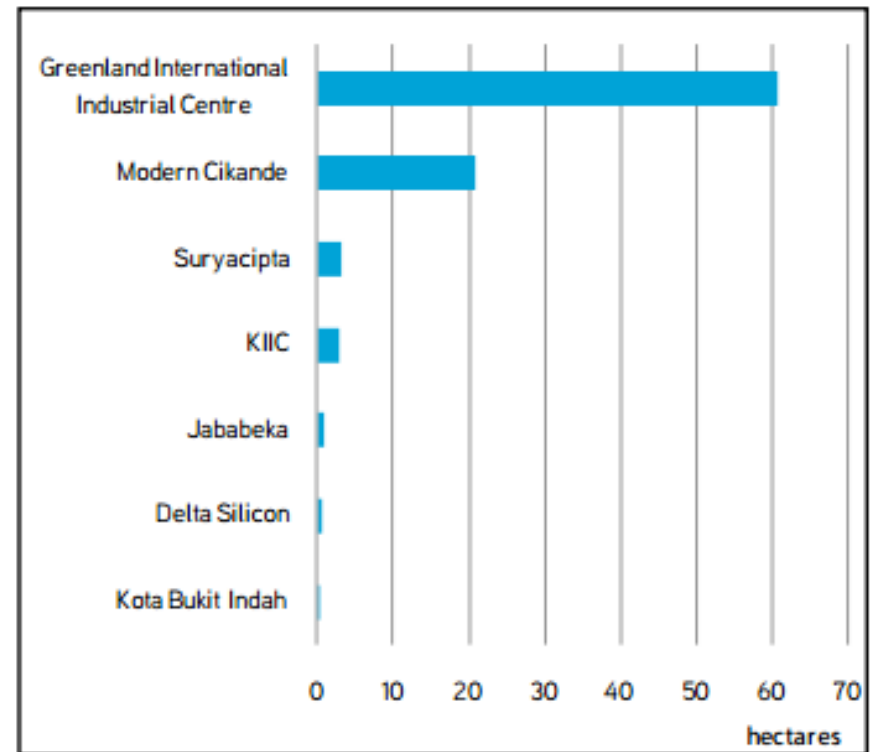




Annual Industrial Land Absorption

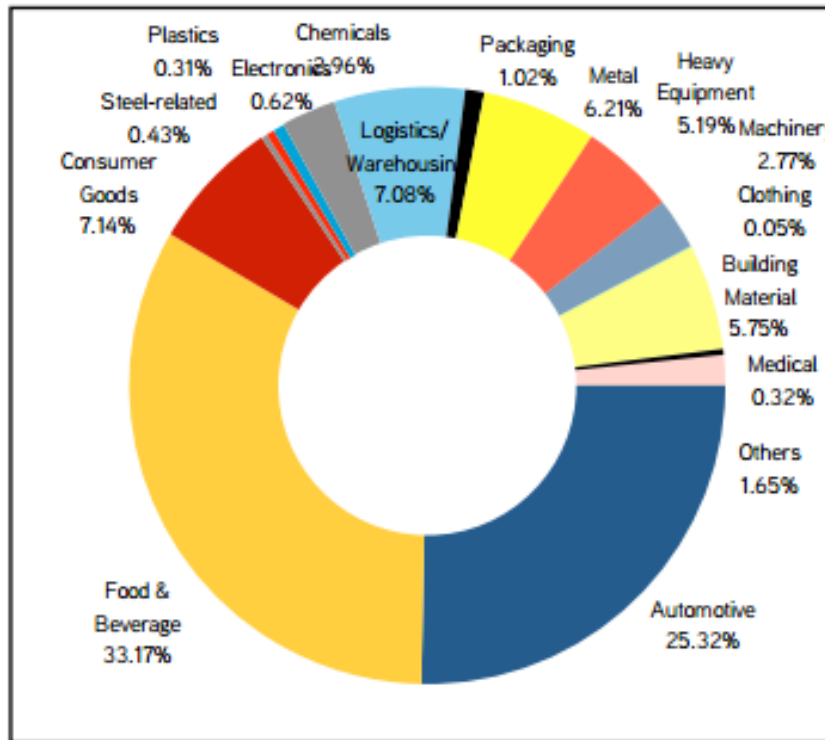


Land Absorption During 3Q 2015

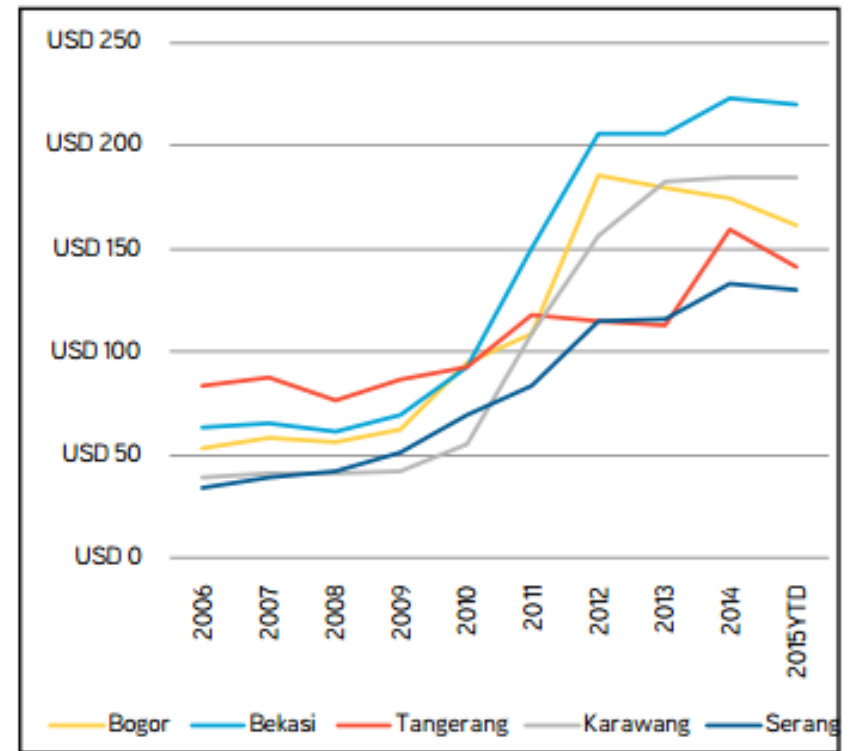




Type of Active Industries During 3Q 2015



Greater Jakarta Industrial Land Prices



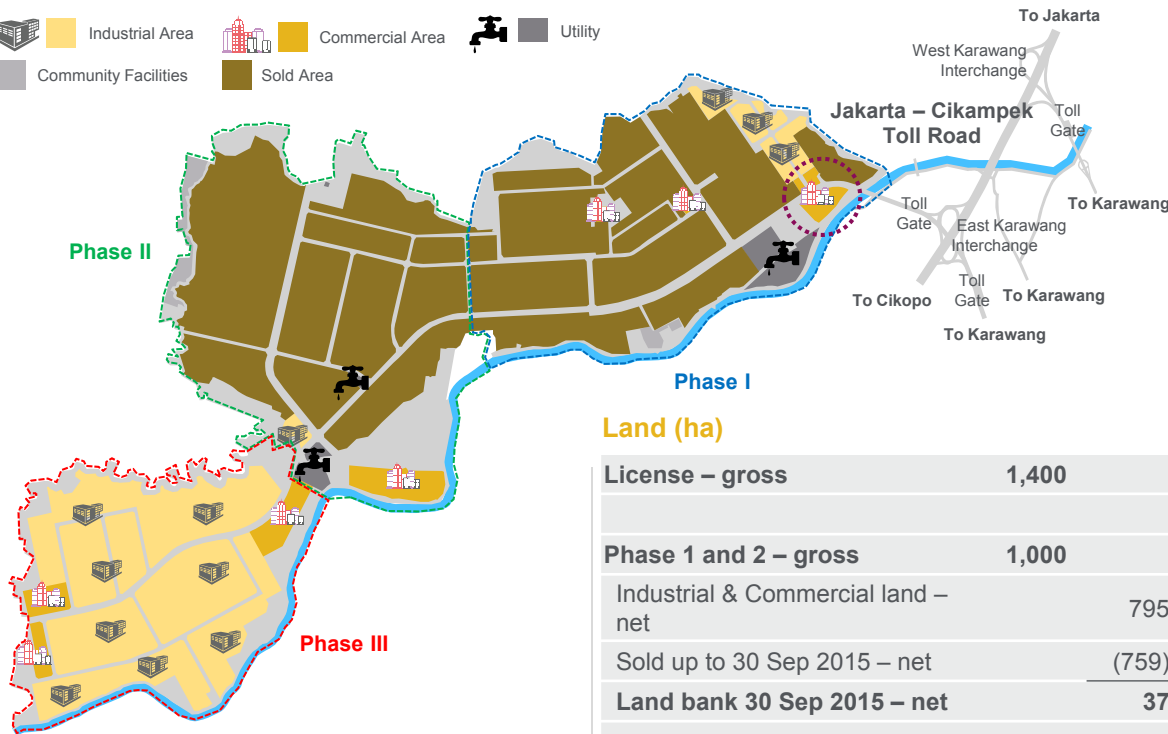
Source: Colliers 3Q2015 Research



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High Quality Projects in Suryacipta City of Industry

- Industrial Area
- Commercial Area
- Utility
- Community Facilities
- Sold Area



Land (ha)

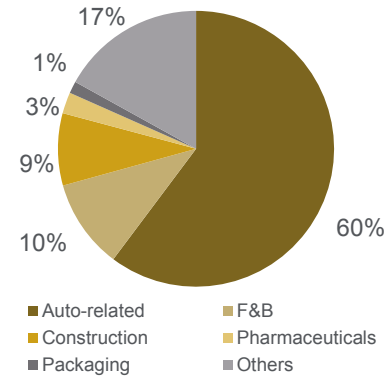
License – gross	1,400
Phase 1 and 2 – gross	1,000
Industrial & Commercial land – net	795
Sold up to 30 Sep 2015 – net	(759)
Land bank 30 Sep 2015 – net	37
Phase 3 – gross	400
Industrial & Commercial land – net	287
Sold up to 30 Sep 2015 – net	(115)
Land bank 30 Sep 2015 – net	173
Total Land bank 30 Sep 2015 – net	210

Excellent Connectivity to Supporting Infrastructure

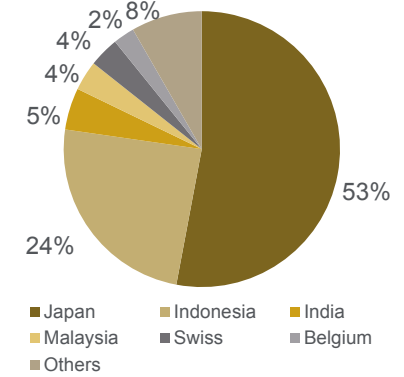
- 55 km from Jakarta
- 80 km from Soekarno-Hatta International airport
- 65 km from Tanjung Priok seaport
- 90 km from Bandung (capital of West Java)

Well-Diversified Current Tenant Mix

Tenant Landbank by Sector



Tenant Landbank by Country



Foreign-owned Tenants

BRIDGESTONE

JVC

BEKAERT

better together



TVS MOTOR COMPANY

Local-owned Tenants



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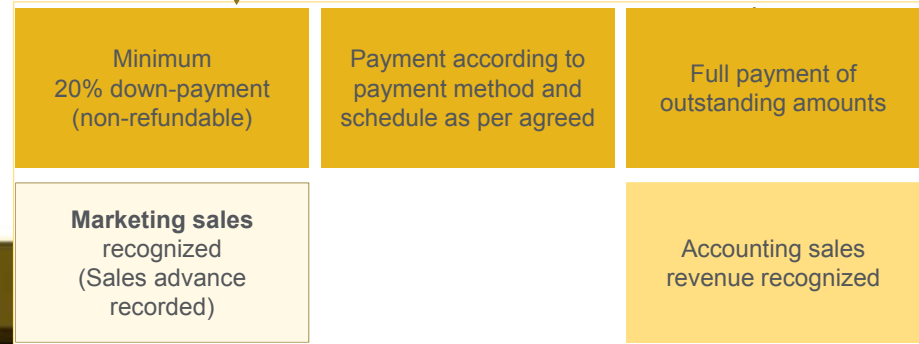
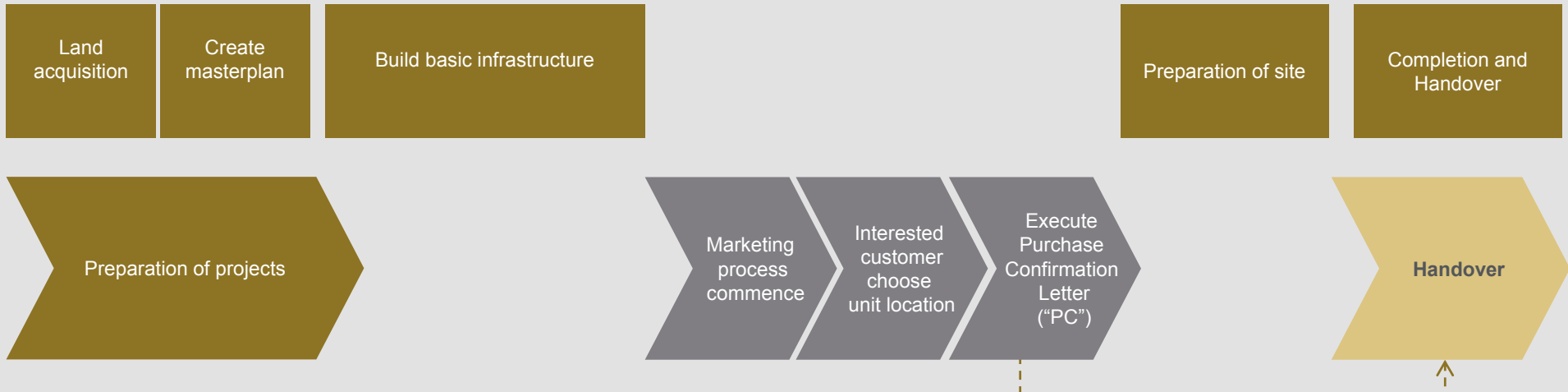


Master Plan

Basic Infrastructure & Marketing Sales

Sites Preparation & Finishing

Business Model
(Industrial/Property)

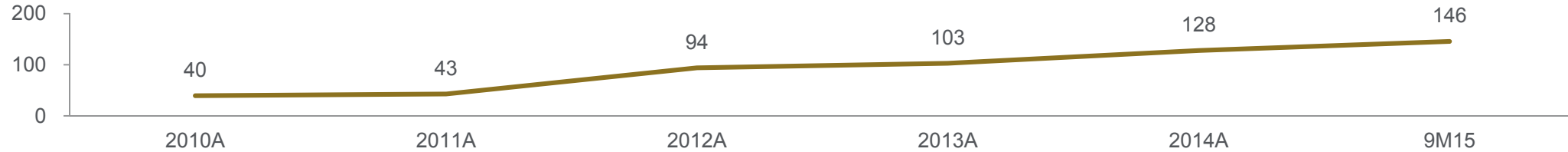


Note: Process chart not drawn to scale.



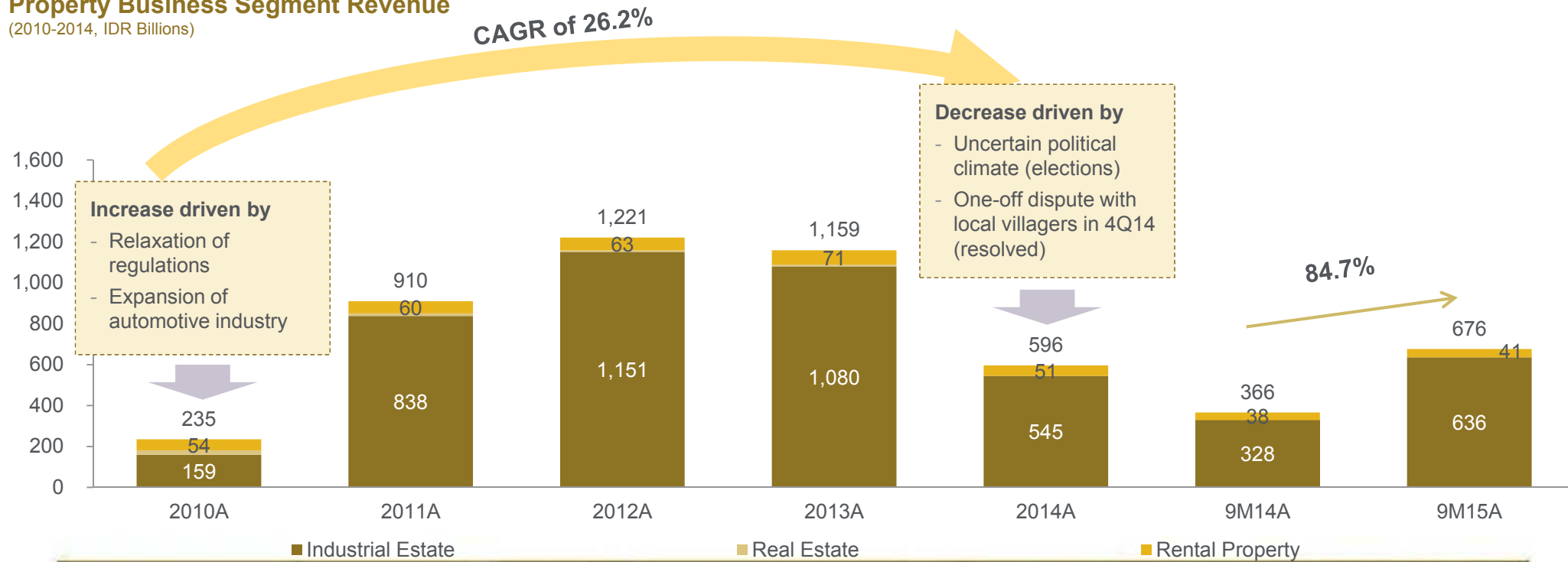
Suryacipta City of Industry ASP

(US\$ / sqm)



Property Business Segment Revenue

(2010-2014, IDR Billions)





Government support for industrialization leads to higher FDI inflow and expansion of domestic manufacturers as they have fully utilized their capacity, spurs demand for land in industrial estate

Land Sales Booked	2010	2011	2012	2013	2014	9M14	9M15
Land sold (ha)	36.4	208.5	123.0	87.2	27.9	16.6	18.7
Average Price (US\$/m2)	39.5	42.7	93.9	103.0	127.8	122.8	145.8
Note: in 2011, average price excluding Astra (121 ha) : US\$ 58.0/m2							
Marketing Sales	2010	2011	2012	2013	2014	9M14	9M15
Land Sold (ha)	49.2	316.3	98.5	42.0	22.8	22.8	10.2
Average Price(US\$/m2)	42.4	57.7	115.5	129.7	134.8	134.8	160.1

Revenue (in bio Rp)	2010	2011	2012	2013	2014	9M14	9M15
Land	130	798	1,089	991	420	243	350
Non Land	29	40	63	89	125	85	108

9M15 land sales does not include land sales to PT SLP Surya TICON Internusa ("SLP") of 17.23ha with asp of US\$150/sqm



- Rental properties, Graha Surya Internusa office building (GSI) and Glodok Plaza (GP)

Occupancy Rate	2010	2011	2012	2013	2014	9M14	9M15
GSI	89%	90%	92%	62%	0%	0%	0%
GP	72%	81%	84%	88%	90%	92%	92%
Revenue (in bio Rp)	2010	2011	2012	2013	2014	9M14	9M15
GSI	30	31	31	23	-	-	-
GP	25	29	32	41	51	38	41



<i>(in billion Rp)</i>	2010	2011	2012	2013	2014	9M14	9M15
Revenue	235	909	1,222	1,159	596	366	676
<i>Revenue Growth</i>	<i>124%</i>	<i>287%</i>	<i>34%</i>	<i>-5%</i>	<i>-49%</i>	<i>-59%</i>	<i>85%</i>
Gross Profit	100	358	796	694	332	225	451
<i>Gross Margin</i>	<i>43%</i>	<i>39%</i>	<i>65%</i>	<i>60%</i>	<i>56%</i>	<i>62%</i>	<i>67%</i>
EBITDA	73	328	738	647	290	199	422
<i>EBITDA Margin</i>	<i>31%</i>	<i>36%</i>	<i>60%</i>	<i>56%</i>	<i>49%</i>	<i>54%</i>	<i>62%</i>
Operating Profit	52	312	722	628	272	187	404
<i>Operating Profit Margin</i>	<i>22%</i>	<i>34%</i>	<i>59%</i>	<i>54%</i>	<i>46%</i>	<i>51%</i>	<i>60%</i>
Net Profit	34	235	646	630	245	147	462
<i>Net Profit Margin</i>	<i>14%</i>	<i>26%</i>	<i>53%</i>	<i>54%</i>	<i>41%</i>	<i>40%</i>	<i>68%</i>



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Photos of Suryacipta City of Industry



Suryacipta City of Industry Entrance



Commercial Area Development



Toll Exit Leading to Suryacipta City of Industry

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CONSTRUCTION

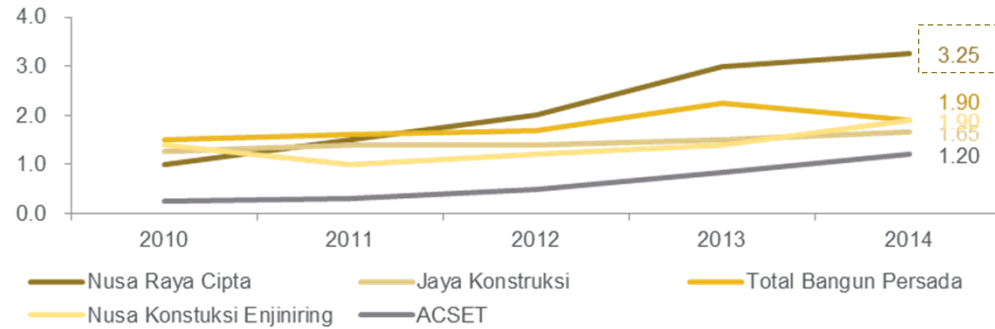
- PT Nusa Raya Cipta Tbk (“NRC”)



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Largest Market Share ...

(2010-2014, Revenue, IDR Trillions)

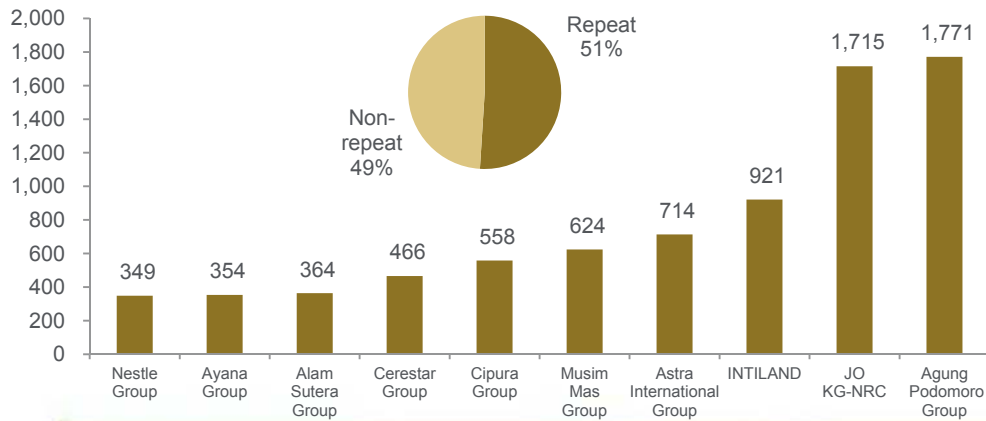


Source: IDX

Note: Jaya Konstruksi revenue only from construction sector

Strong and Loyal Customer Profile

(2010-9M15) Contract Value (IDR Bn), All customers

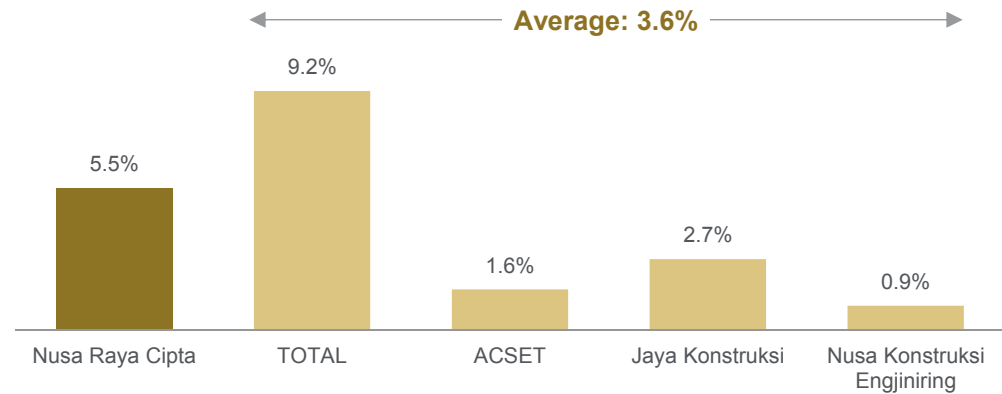


Note: (1) Refers to total wins as a percentage of tenders submitted for projects. (2) Excluding toll road contract of IDR 1,044mm

Construction Business

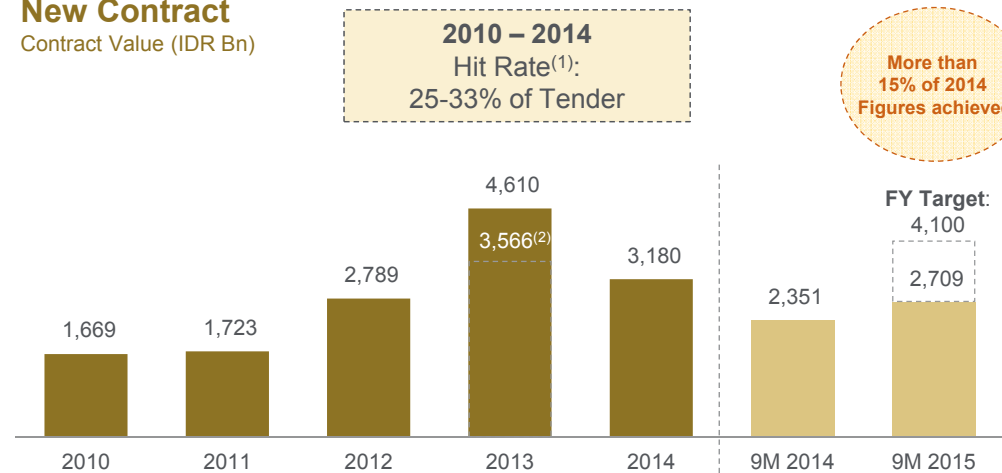
...and Profitability Amongst Private Companies

Profit Margin (%) – 9M15

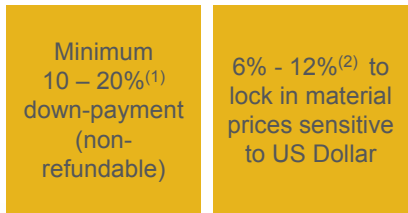
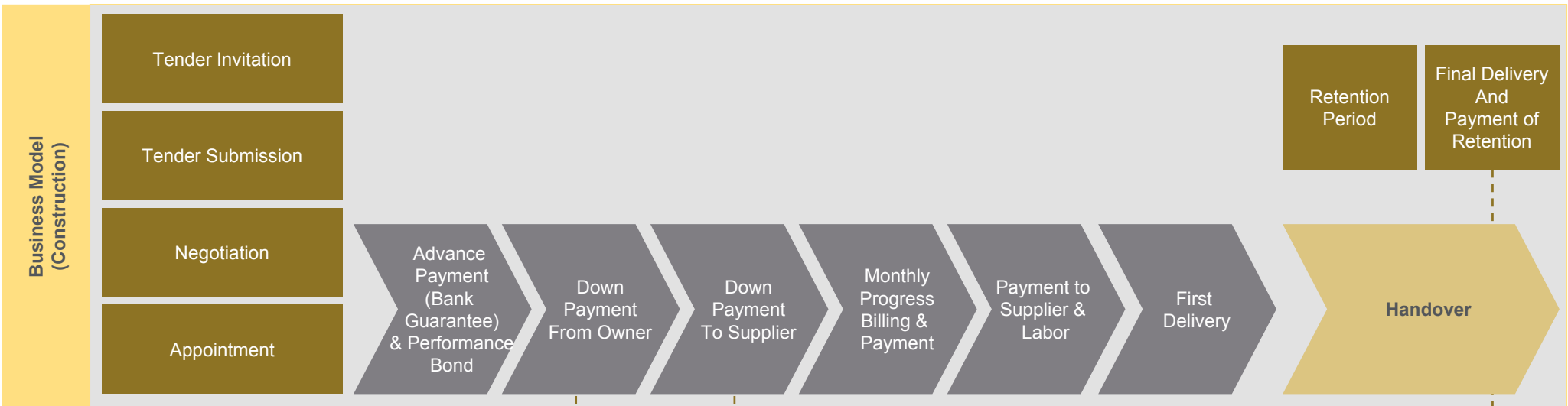


New Contract

Contract Value (IDR Bn)



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Note: ⁽¹⁾ Refers to a percentage of project value. Quantum of down-payment depends on size of project, where 10% and 20% are for large and small projects respectively.
⁽²⁾ Refers to a percentage of project value.

Revenue recognition by % of completion



Business Segment
 Construction : PT Nusa Raya Cipta
 Major Projects and Contracts

Major projects obtained in 2015, including:

- Praxis Hotel & Apartemen Surabaya,
- Apartemen Regatta Phase 2 Jakarta,
- Hotel Pullman Ciawi Jakarta
- Q Big BSD City Jakarta
- Springhill Royale Suite Kemayoran
- Radison Hotel Uluwatu

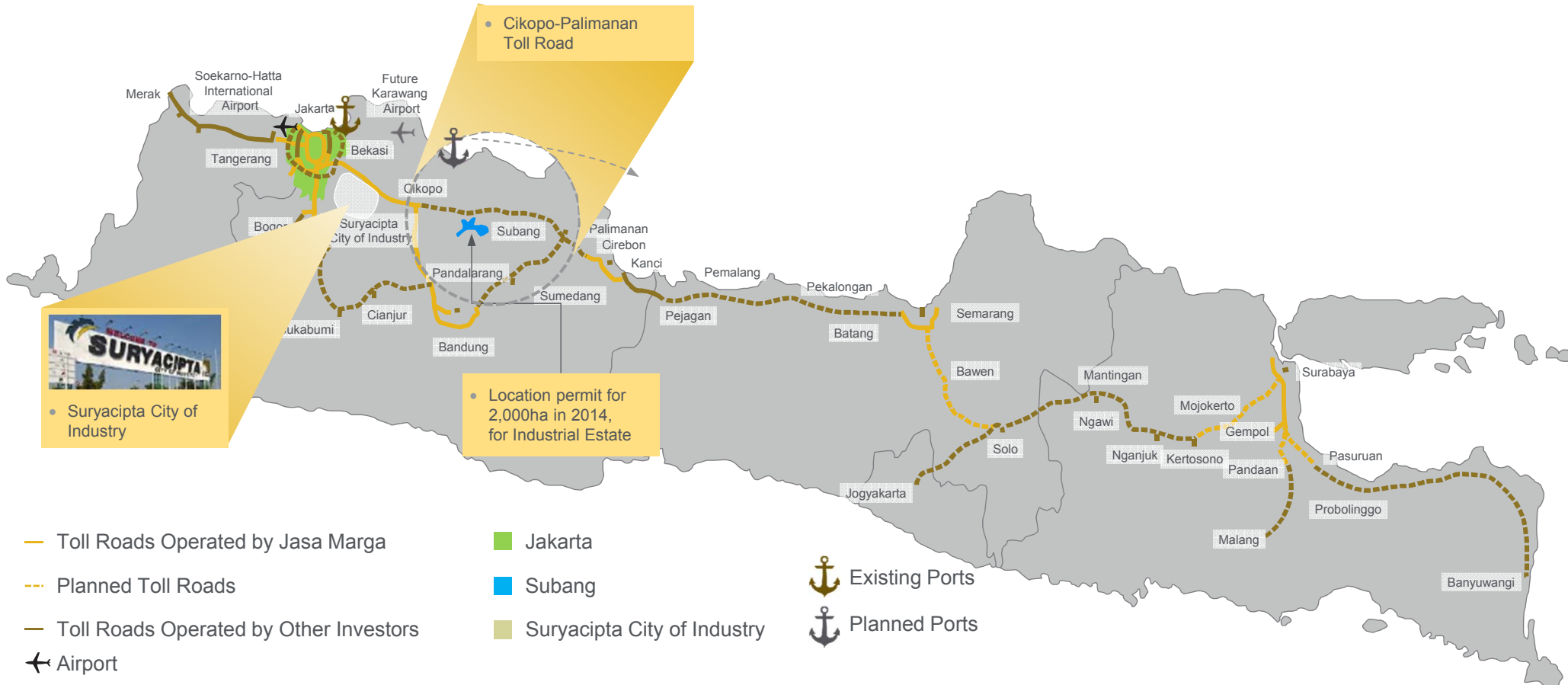
2014 Major Projects

- Palma Tower 2, Jakarta
- Mangkuluhur City, Jakarta
- Paddington Height Residences Alam Sutra
- Lombok Epicentrum Mall, Mataram
- Pullman Hotel & Resort Ciawi , Bogor
- Bandung International Convention Center & Hotel
- Hotel Holiday Inn Express Bali
- Ibis Style – Seminyak
- Cerestar Kim 3 Medan

<i>(in billion Rp)</i>	2010	2011	2012	2013	2014	9M14	9M15
Contracts on hand - beginning	729	1,390	1,532	2,297	3,901	3,901	3,770
Contracts obtained	1,669	1,723	2,789	4,610	3,180	2,351	2,709
Less: Revenue progress - before elimination	(1,008)	(1,581)	(2,024)	(3,006)	(3,311)	(2,470)	(2,745)
Contracts on hand - ending	1,390	1,532	2,297	3,901	3,770	3,782	3,733



Trans Java Toll Road Network⁽¹⁾



✓ Potential direct toll road access to Subang Industrial Estate

✓ Realizing synergies with existing projects of the company

✓ Increased connectivity between West part of Java Island (Banten, West Java and Jakarta) connected with toll roads

Note: ⁽¹⁾ Map not drawn to scale.



<i>(in Rp billions)</i>	2010	2011	2012	2013	2014	9M14	9M15
Revenue	978	1,520	1,870	2,843	3,243	2,416	2,689
<i>Revenue Growth</i>	12%	55%	23%	52%	14%	18%	11%
Gross Profit	100	133	178	236	302	223	245
<i>Gross Margin</i>	10%	9%	10%	8%	9%	9%	9%
EBITDA	66	99	144	240	386	290	241
<i>EBITDA Margin</i>	7%	6%	8%	8%	12%	12%	9%
Operating Profit	59	87	130	222	358	271	222
<i>Operating Profit Margin</i>	6%	6%	7%	8%	11%	11%	8%
Net Profit	30	40	80	176	285	206	158
<i>Net Profit Margin</i>	3%	3%	4%	6%	9%	9%	6%
ROE	19%	26%	34%	24%	28%	30%	19%

Note: ROE is annualized



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Excellent Work Quality Across Sectors

Lombok Epicentrum Mall *(Mataram)*



Soho @ Podomoro City *(Jakarta)*



Regatta *(Jakarta)*



PIK Mall *(Jakarta)*



Ciputra World 2 *(Jakarta)*



Paddington Heights *(Tangerang)*



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Cikopo - Palimanan Toll Road



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Hospitality

- PT Suryalaya Anindita International (“SAI”)
- PT Ungasan Semesta Resort (“USR”)
- PT Surya Internusa Hotels (“SIH”)



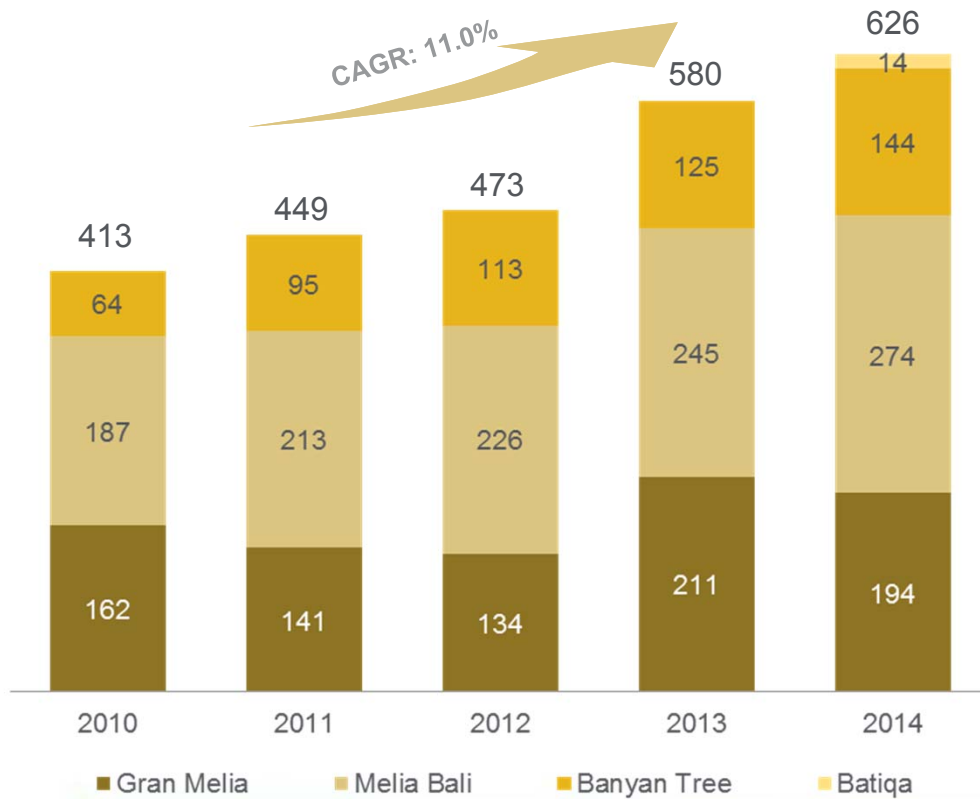
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Revenue

(2010-2014, IDR Billion)

Plan to open seven Batiqa Hotels by 2017⁽¹⁾

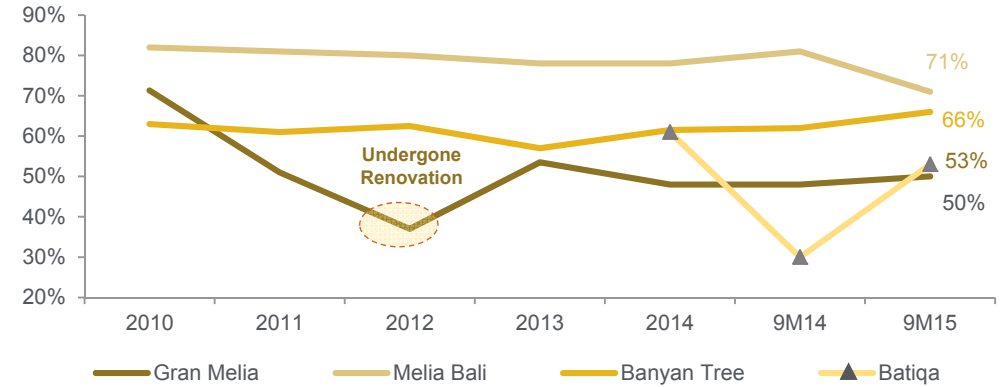
CAGR: 11.0%



Hospitality Business

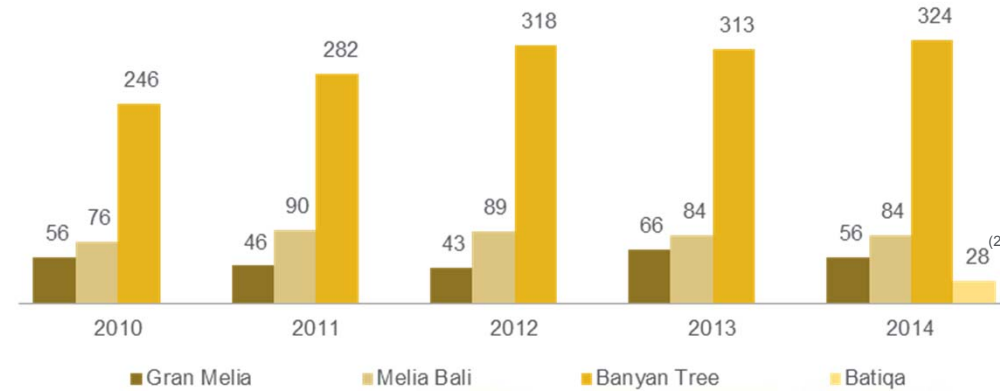
Occupancy Rate

(2010-2014)



Room RevPar

(2010-2014, US\$)



Note: ⁽¹⁾ Locations to include Karawang, Cirebon, Jababeka, Palembang, Pekanbaru, Lampung and Casablanca.

⁽²⁾ Average of full year 2014 USDIDR exchange rate of 11,836 used to convert room RevPar of IDR 333,474.

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ARR (\$)	2010	2011	2012	2013	2014	2015
GMJ	78	90	115	122	117	117
MBH	93	111	111	108	107	96
BTUR	394	459	507	547	527	487
BKR (Rp)	N/A	N/A	N/A	N/A	547,355	527,990

Room RevPAR (\$)	2010	2011	2012	2013	2014	2015
GMJ	56	46	43	66	56	59
MBH	76	90	89	84	84	69
BTUR	246	282	318	313	324	316
BKR (Rp)	N/A	N/A	N/A	N/A	333,474	263,451

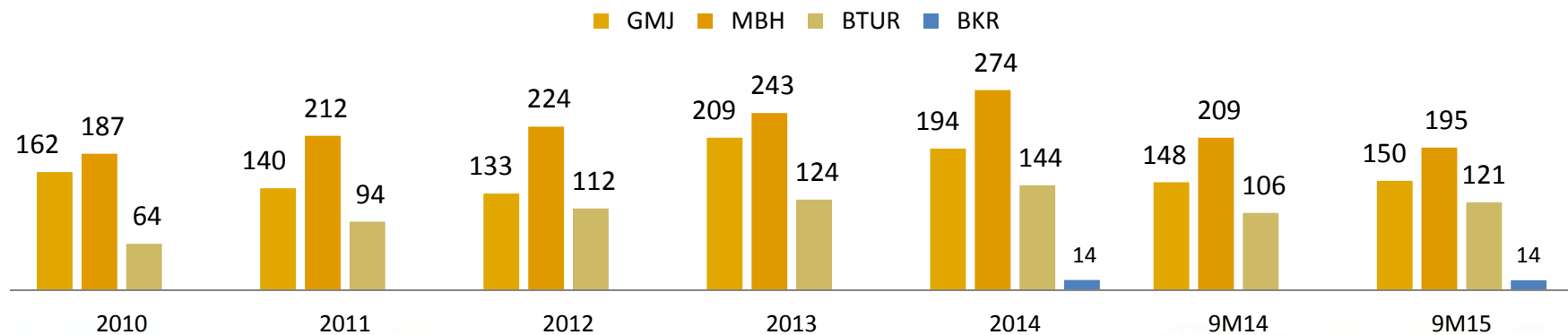
Total RevPAR (\$)	2010	2011	2012	2013	2014	2015
GMJ	122	109	94	133	110	103
MBH	114	134	131	126	128	107
BTUR	371	412	462	459	467	466
BKR (Rp)	N/A	N/A	N/A	N/A	403,625	356,697



(in billion Rp)	2010	2011	2012	2013	2014	9M14	9M15
Revenue	413	449	473	580	626	472	490
Revenue Growth	19%	9%	5%	23%	8%	13%	4%
Gross Profit	274	291	321	390	421	316	323
Gross Margin	66%	65%	68%	67%	67%	67%	66%
EBITDA	100	109	132	179	170	128	110
EBITDA Margin	24%	24%	28%	31%	27%	27%	22%
Operating Profit	70	74	94	130	118	92	67
Operating Profit Margin	17%	16%	20%	22%	19%	19%	14%
Net Profit	33	17	33	54	37	32	31
Net Profit Margin	8%	4%	7%	9%	6%	7%	6%

Revenue - Hospitality Business Segment

(In bio Rp)





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Photos of Gran Melia Jakarta



Café Gran Via



Café Gran Via



Guest Room



Lobby

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Photos of Melia Bali Hotel



Aerial View, MBH Nusa Dua



Villa Main Pool



Family Suite Room



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Photos of Banyan Tree Ungasan Resort



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Photos of BATIQA Hotels



Exterior view of BATIQA Hotel Cirebon



FRESQA Bistro



Suite Room



Lobby



Meeting Room

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Reputation Resulting in Well Regarded Partners



Industrial Partner



Industrial Partner



Industrial Partner



Hotel Partner



Hotel Partner



Trans-Java Toll Road network



Trans-Java Toll Road network

Country	Japan	Japan	Thailand	Spain	Singapore	Indonesia	Malaysia
Business Description / Strengths	<ul style="list-style-type: none"> One of Japan's major trading and investment company with presence in 136 locations in 67 countries Operates through Metal Products Transportation and Construction Systems; Infrastructure; Media, Resources, Energy, Chemical, and Electronics business segments 	<ul style="list-style-type: none"> One of the most diversified and comprehensive trading investment and service enterprises globally General trading business operating through Iron & Steel, Mineral & Metal, Infrastructure, Integrated Transportation, Chemicals, Energy 142 offices in 66 countries⁽¹⁾ 	<ul style="list-style-type: none"> Develops and provides international standard ready-built factories for lease in Thailand Named Thailand's Second Best Real Estate Developer Award 2014 (Euromoney) 	<ul style="list-style-type: none"> One of Spain's leading hotel company and one of the largest hotel companies in the world Managed brands include: Club Meliá, Meliá Hotels & Resorts and Sol Hotels & Resorts 	<ul style="list-style-type: none"> Manager and developer of premium resorts, hotels and spas in the Asia Pacific Award-winning managed brands: Banyan Tree and Angsana Operates leading integrated resort in Thailand—Laguna Phuket 	<ul style="list-style-type: none"> Leading private equity fund focusing in growth capital and special situation investments in Indonesia Business interests span natural resources, energy, infrastructure, telecommunication, and consumer goods 	<ul style="list-style-type: none"> Engineering-based infrastructure and services group Established track record and operations in expressways, townships & property development, engineering & construction, and assets & facility management
Partnership Arrangements	<ul style="list-style-type: none"> Marketing agent Responsible for introducing Japanese clients / tenants for Suryacipta City of Industry 	<ul style="list-style-type: none"> Joint venture partners Jointly acquiring 22ha land in Technopark (50% SSIA / 25% TICON% / 25% Mitsui) 146,000 sqm rentable buildings in Technopark <ul style="list-style-type: none"> Phase 1: 35,000 sqm completed Phase 2: 26,000 sqm completed by 2016 Phase 3: 85,000 sqm completed by 2017 		<ul style="list-style-type: none"> Management agreement, trademark license and international marketing and promotional services agreements effective till 2020 	<ul style="list-style-type: none"> Management agreement to provide operational services, personnel, commercial, purchasing and quality control services Villas commercialized under "Banyan Tree" brand 	<ul style="list-style-type: none"> Joint venture partners Jointly developed Cikopo-Palimanan toll road (20.5% SSIA(2) / 6.5% NRC(3) / 55% UEM / 18% Saratoga), which was completed and inaugurated on June 13, 2015, and it is currently operational 	

Exchange of sector and development expertise

Expand network and strengthen competitiveness

Reduce capital outlay requirements for new developments

Increase branding strength and international credibility



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Thank You



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